

Job Description- Career Counsellor

Our mission:

As of today, 4 out of every 5 engineering graduates who have passed out in 2019 are unemployed. As the time goes on, these students either take up jobs which are way less than their calibre or remain unemployed. India produces nearly 8 lakh engineering graduates every year, with majority of them being unemployed or underemployed.

The market demand for engineering graduates haven't gone down. Companies are looking for candidates but expect them to be more skilled than what they were 2-3 years ago. However, colleges are not able to produce graduates that meet this skill expectation.

This is the problem that faceprep wishes to solve. We wish to solve the problem of underemployment & unemployment in the country through skilling.

Want to join us on this mission?

About faceprep:

faceprep is the student interaction brand of FACE. By training 25+ lakh students across 1500+ colleges in India, we are one of India's largest skill development companies. We are also 1 of the 12 companies that has been selected to be part of the steering committee formed by MHRD & AICTE to shape the future of higher education in the country.

Our values: Meritocracy, Transparency & Happiness.

Designation: Career Counsellor

Team: Business Development

Roles & Responsibilities:

- a. Inside sales: Interact with incoming leads and suggest career choices suitable for them. If an IT career is suitable for their profile, counsel them to admit to our courses.
- b. Counsel students who have walked into the centre on various career choices. If an IT career is suitable for them, admit them to our courses
- c. Follow up students through calls & emails and ensure that they are admitted to the course
- d. Ensure the attendance of admitted students to the batches. Follow up with students who aren't regular
- e. Maintain good relationship with students, ensure all grievances are addressed and be responsible for them until they are employed

Skills & Competencies:

- a. Ability to communicate in English, Hindi & Telugu is a must
- b. Good English speaking & writing skills are a must
- c. Should possess good interpersonal & social skills
- d. Good general awareness & Pop-culture knowledge
- e. Knowledge & exposure in IT field is preferred

CTC: Upto Rs. 4.2LPA